

Message Text

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73

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 016189

R 141110Z JUL 76
FM AMEMBASSY COLOMBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 5251

UNCLAS COLOMBO 2515

E.O. 11652:N/A
TAGS: BBSR, CE
SUBJECT: WTDR/FTI FOLLOW-UP: S.W. OSMUND DE SILVA

REF: USDOC 08825; USDOC 11151

1. SRI LANKA 2. CNTRY CODE: 542 3. SER. NO: N/A
4. S.W. OSMUND DE SILVA
- 4A. CODE:- 4B. CODE:- 4C.CODE:-
5. 5 AFFRED PLACE
6. COLOMBO 3, SRI LANKA
7. ESTABL: 1959 8. EMPL: 5 9. SIZE: (21-X) SMALL
10. REPUTATION: (22-X) GOOD
11. N/A
12. RPT. DATE: 07/76
- 13A. 20630 AFT.OF SUGAR
- 13B. 20411 AGT.OF WHEAT FLOUR
- 13C. 28300 AGT. OF DRUGS (WESTERN AND EASTERN)
- 13D. 33100 AGT.OF STEEL PRODUCTS
- 13E. 36000 AGT. OF ELECTRIC AND ELECTRONIC EQUIPMENT
- 13F. 37430 AGT. OF RAILROAD EQUIPMENT
- 13G. 37281 AGT. OF AIRCRAFT PARTS AND ACCESSORIES
- 13H. AGT OF FISHING TRAWLERS
- 13J. AGT.OF RADIAL GATES FOR IRRIGATION PROJECTS
- 13K. AGT. OF RAW COTTON
- 13L. AGT. OF COTTON YARN
- 13M. AGT. OF COTTON TEXTILES
14. CONTACT: S.W. OSMUND DE SILVA TITLE: MANAGING PARTNER
15. CABLE: OGAHARA 16. TELEX: N/A

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17. TEL. 33200

18. FINANCIAL REF: BANK OF CEYLON, FOREIGN DEPARTMENT
YORK STREET, COLOMBO 1

19. TRADE REFS (A) FISHER MILLS INC., 3235 16TH AVE. YMW.
SEATTLE, WASHINGTON 98134; (B) COPPERWELD INDUSTRIES INTLBX
INC., 5 WORLD TRADE CENTER SUITE 6299, NEW YORK, N.Y. 10048.

20. FOREIGN FIRMS REPRESENTED: AGENCY REPS. OF (A) SUCRES
AND DENREES, PARIS 16, FRANCE FOR SUGAR, ACQUIRED 1960; (B)
FEROZSONS LABORATORIES LTD., RAWALPINDI, PAKISTAN FOR DRUGS
(WESTERN), ACQ. 1962; (C) JADAVJI LALUBHAI AND CO., BOMBAY,
INDIA FOR DRUGS (EASTERN), ACQ. 1975; (D) GKW (OVERSEAS
TRADING) LTD., BOMBAY, INDIA FOR STEEL PRODUCTS, ACQ. 1965 &
(E) R. BANCE AND CO. LTD., SURBITON, SURREY, UNITED KINGDOM
FOR RAILWAY EQUIPMENT, ACQ. 1965; (F) REDIFON TELE-
COMMUNICATIONS LTD., LONDON, U.K. FOR ELECTRONIC EQUIPMENT,
ACQ., 1960; (G) AERO ELECTJUNICS (AEL) LTD., HORLEY,
SURREY, U.K. FOR AERO SPARES, ACQ., 1966; (H) METALNA,
MARIBOR, YUGOSLAVIA FOR RADIAL GA
EES, ACQ., 1965; (I)
BRODIMPEX, YUGOSLAVIA FOR FISHING TRAWLERS, ACQ., 1963;
AND (J) BAUMANN HINDE AND CO., LIVERPOOL, U.K. FOR COTTON
ETC. ACQ., 1965.

21. S.W. OSMUND DE SILVA WAS A FORMER INSPECTOR-GENERAL
OF POLICE WHO, AFTER HIS RETIREMENT, TRADED UNDER THE
NAME OF RUHUNA EXPORT-IMPORT & AGENCIES. THE FIRM, WHICH
ORIGINALLY WAS UNDER THE SOLE PROPRIETORSHIP OF MRS. DE SILVA,
IS NOW A PARTNERSHIP CONCERN WITH MR. DE SILVA AND HIS SON
AS PARTNERS, AND IS LOCATED AT THEIR RESIDENCE (OWNED BY THE
SON) OFF THE MAIN TRUNK ROAD, ABOUT ONE AND HALF MILES SOUTH
OF FORT, THE CHIEF BUSINESS AND SHOPPING CENTER OF COLOMBO.
THE FIRM'S MAIN BUSINESS IS THAT OF AN AGENT REPRESENTING
VARIOUS WORLD-WIDE MANUFACTURERS/FIRMS WITH WHOM IT WORKS
CLOSELY WHERE GOVERNMENT TENDERS ARE CONCERNED. IT ASSOCIATES,
ENADE SILVA FABRICS LTD. OF 161 KYNSEY ROAD, COLOMBO 8,
PIONEERS OF FINE QUALITY GARMENT BOUTIQUE AND HANDICRAFT
INDUSTRY AND MARIPOSA LTD. OF 63 DHARMAPALA MAWATHA, COLOMBO 7
(BUNGALOW OWNED BY MISS DE SILVA), EXPORTERS OF BATIKS, MADE
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UP GARMENTS ETC. ARE WELL-KNOWN FOR THEIR HIGH QUALITY PRODUCTS.
MAJOR SHARES OF THESE TWO FIRMS ARE HELD BY MR. & MRS.
DE SILVA AND THEIR SON AND DAUGHTER. REPORTEDLY, THE
FAMILY IS AWAITING COMPENSATION FROM GOVERNMENT FOR THE
TAKE OVER OF A LARGE ACREAGE OF THEIR ESTATE UNDER THE
LAND REFORM LAW. ACCORDING TO LOCAL BANKING AND BUSINESS
CIRCLES, MR. & MRS. DE SILVA MAINTAIN A SATISFACTORY JOINT
CURRENT ACCOUNT, ARE CONSIDERED RESPECTABLE, REPORTED TO

POSSESS FAIRLY GOOD MEANS (WHICH GENERALLY MEANS ABOUT
RS. 200,000 TO RS.300,000 OR APPROXIMATELY U.S. \$23,000 TO
U.S. \$35,000 AND WOULD NOT ENTER INTO ANY ENGAGEMENTS WHICH
THEY CANNOT FULFILL. EMBASSY RECOMMENDS SUBJECT AS A TRADE
CONTACT FOR INTERESTED AMERICAN FIRMS.

22. PREPARED BY: SPATHMANATHAN, APPROVED BY: JPSPILLANE
AT: U.S. EMBASSY, COLOMBO, SRI LANKA.
REED

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NNN

Message Attributes

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Margaret P. Grafeld
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